

# **Grand Turk Cruise Center Limited**

## **Request for Proposal (RFP) for Interest in Participating in a Retail Store at Grand Turk Cruise Center**

**17th March 2026**

### **A. INTRODUCTION**

Grand Turk Cruise Center (“GTCC” or the “Destination”) is composed of a two-berth pier and surrounding welcome center. The Destination comprises approximately 34 acres of which 17 is developed. GTCC opened in February 2006 and offers a beach for guests along with an array of amenities features such as private cabanas, one of the largest pool in the Caribbean and a mix of retail and food and beverage establishments. GTCC generally welcomes over 1.2 million guests per year.

### **B. EXTENT AND SCOPE OF THE PROJECT**

Retail at the Destination is designed to provide a diverse retail experience for several thousand guests and crew across a variety of daily operational scenarios. The Destination primarily receives ships in port from 8 a.m. to 5 p.m. Stores must remain open every time a ship is in port.

To provide a quality Retail experience, GTCC has negotiated and executed lease agreements with many qualified Operators. Agreements generally take the form of standard, long-term retail leases.

GTCC currently has an opening for a retail store of approximately 748 sq feet which is available for Rent. This store is strategically located within Building 18 in the plan shown in Exhibit A. Selected Operator will accept the store as is, and will be responsible for build-out (as necessary), including tiles, HVAC, electrical, plumbing, etc.

Note that no storage is available onsite; storage will have to be managed by the retailers offsite, or in the store for small, high turnover items. GTCC aims to ensure that the retail offering in the new store complements the current offering; however, some product categories may overlap.

### **C. REQUIRED SUBMITTALS**

Information is to be submitted by close of business on April 10, 2026. Interested Operators are requested to submit their information, which must include and reference the elements included in the RFP Response Outline (Exhibit A), via email to [bpiller@carnival.com](mailto:bpiller@carnival.com), with a copy to [vkakkanad@carnival.com](mailto:vkakkanad@carnival.com).

Any questions should be addressed via e-mail to [bpiller@carnival.com](mailto:bpiller@carnival.com) with a copy to [vkakkanad@carnival.com](mailto:vkakkanad@carnival.com). All information provided will be held confidentially by GTCC.

**EXHIBIT A:**

**RFP Response Outline**

**Please feel free to use additional pages if running out of space.**

1. Operator Information:

a. Individual or Company name and, if applicable, trade name (Doing Business As).

b. \_\_\_\_\_  
Street Address, City, State, and Country of company.

c. \_\_\_\_\_  
Operator’s contact information (names, emails, and phone numbers) for correspondence on this Project.  
\_\_\_\_\_

2. Retail Concept: Please provide a detailed description of the retail concept, including products / services you intend to sell; please also attach pictures and/or additional descriptions to your submittal.

\_\_\_\_\_  
\_\_\_\_\_

3. Is this an existing business? If so, where is it operated?

\_\_\_\_\_  
\_\_\_\_\_

4. Does the business already have proper licenses (Government) Yes  No
- a. Is the brand an existing TCI brand? Yes  No
- b. Is the brand uniquely created for the Destination? Yes  No
- c. Would you be willing to create a brand uniquely for the Destination? Yes  No

\_\_\_\_\_

5. Alignment with Vision: what makes your concept/theme/brand “Turks & Caicos focused or inspired”, or how would you tailor your concept/theme/brand to be more aligned with the Vision?

\_\_\_\_\_  
\_\_\_\_\_

6. Describe the beneficial ownership of the business (please add if not enough space):

Owner 1: Name, nationality, % ownership

Owner 2: Name, nationality, % ownership

